

# GRUNDY COUNTY Chamber of COMMERCE & VISITOR'S CENTERS

*...is your one-stop-shop for the latest  
information on the events and activities  
in and around our communities.*

## ***Membership Invitation***



**Our mission is simple...** to support our members, promote economic development, and preserve and enhance the quality of life in our county.

As a membership driven organization, the *Chamber* seeks to:

- Promote economic growth through the recruitment of quality businesses and industries to the area that will contribute to the overall economic health of our communities.
- Provide opportunities for member businesses to obtain higher degree of success through networking, referrals, marketing and other direct membership services.
- Support tourism development efforts that will positively impact residents and businesses.
- Provide a vehicle through which members can successfully affect legislation and government actions that impact our communities.
- Support educational excellence and assist in efforts to maintain an educated and available workforce.
- Support the preservation of the area's natural resources that play a vital role in making our communities a great place to live, vacation and conduct business.
- Provide a foundation for the future that will ensure the continued success of area businesses and individuals as they strive to reach their greatest potential.

**Visit us at any of these convenient locations:**

*Morris Location*  
909 Liberty Street  
Morris, IL 60450  
Phone: (815) 942-0113

CHANNAHON  
MINOOKA  
**Chamber**  
A Division of Grundy County Chamber of Commerce

*Minooka Location*  
500 Bob Blair Road  
Minooka, IL 60447

[www.grundychamber.com](http://www.grundychamber.com)

# Chamber Membership Benefits

## CHAMBER GIFT CERTIFICATES

The Chamber sells Gift Certificates. These checks, drawn off of a local bank, can be purchased in any denomination of \$5 or more and are redeemable at all Channahon-Minooka and Grundy County Chamber members. Unlike a gift certificate from a single location, Chamber Gift Certificates provide the recipient with many choices as to where they can be redeemed. At the same time, these dollars remain in the Grundy County region and contribute to the sales tax dollars that provide critical services such as police, fire, and infrastructure improvements. More than \$100,000 in certificates are sold each year. *Only Chamber members are eligible to redeem gift certificates.*

## CELEBRATE YOUR SUCCESS

The Chamber will assist you in coordinating a Ribbon Cutting event with the appropriate City/Village dignitaries. This is for new businesses, relocated businesses and businesses that experience major changes at their facility. We provide the ribbon and 'big' scissors and work with your staff on getting the word out about your business.



## RECRUIT NEW CUSTOMERS

The Chamber provides various opportunities throughout the year for you to meet your next customer, including networking and special events, business referrals and promotion.

## NETWORKING

Networking is a critical element for personal and professional development and contributes to a company's success. The Chamber's networking opportunities help you generate new ideas, solve problems, learn from your colleagues, and inform others about your business.

**Connect @ 4** – a networking event designed to showcase the sponsor's business with an opportunity for attendees to meet their next customer in a casual setting. Contact the Chamber for available dates.

**Coffee & Company**—a morning networking event designed to give the host a captive audience to share new information on your business or organization. Coffee & Company is held monthly. Contact the Chamber for available dates.



## SEND A MAILING

Through your membership, you have access to the Chamber's **Member List** for use in promoting goods/services as well as access to the Chamber's **Bulk Mail Permit** for lower postage costs on mass mailings. Call the Chamber for guidelines.

## BUSINESS REFERRALS & PROMOTION

Referrals can be one of your company's greatest assets. The Chamber of Commerce, due to its 'brand name recognition,' is usually the first point of contact when people are looking for information about a community. Each year the Chamber office receives thousands of inquiries from visitors or residents for referrals and we refer only members.

On the **Chamber website**, Chamber members are listed in the online membership and business directory at no charge. In addition, the Chamber provides links to each Chamber member's website and social media accounts, and a Hot Deals section to advertise special promotions. In addition, you can have your events placed on our electronic *Calendar of Events*.

## EDUCATIONAL OPPORTUNITIES

Numerous educational opportunities are organized on a regular basis covering a variety of topics to help our members' businesses grow and prosper.

**Workshops and Seminars** - we partner with local / state organizations and education facilities to bring you experts at an affordable rate for your business.

**Chamber Luncheons** - keeping you up to date and informed on the latest trends and activities during this lunch & learn program.



# Chamber Membership Benefits

The **Courier** is the Chamber's monthly Newsletter bringing news from the membership, updates on federal, state and local legislation, and notices of the latest Chamber programs and projects.

## Newsletter Insert

- Need 500 copies of 8 1/2 x 11 flyer for insertion into the following month's newsletter. Call the Chamber for details on how to reserve your spot.
- New members receive one (1) insert or one (1) eBlast during their first year of membership – all other inserts cost \$60 per insert.

The **ChamberLink** is sent out via email every other Friday and keeps members informed of Chamber activities as well as upcoming events. Sponsorship opportunities for ChamberLink are available.

**eBlasts** allow you to send your message to over 1,100 people with one click! Included with the design is stats on the number of clicks. Issues are limited per week and must be scheduled in advance. Call ahead to reserve—eBlasts are reserved on first come first serve basis.

- New members receive one (1) eBlast or one (1) insert during their first year of membership – all others eBlasts cost \$65 (\$30 for resend)

## Radio Spots

Promote your company or organization on our **Radio Spots**. Chamber personnel are on WCSJ the last Friday of each month from 9:05 to 9:30 am.

- Companies can send information about their products/services or upcoming sales and not-for-profits can provide information about upcoming events (booked on a first come first serve basis). Information must be submitted by Thursday noon.
- Cost is included in your membership.

## Chamber Spotlight

Promote your company or organization in area **Newspapers and online**. Company completes Spotlight form and submits *with photo* to Chamber.

- Spotlights are placed in a rotation based on date submitted to the newspaper.
- Cost is included in your membership.

## GREETER PROGRAM

**New Business Welcome Program** - The Chamber works with communities in the county to identify new businesses in the area. A Chamber representative visits each new business and delivers a packet of information containing area maps, guides and other community information.

- You receive the names and addresses of every packet sent for personalized follow-up.
- You provide packet inserts (i.e. pens, coupons, magnets, etc.)
- Nominal costs apply for program—contact the Chamber for details.

**New Resident Welcome Program** - The Chamber works with communities in the county to identify new residents in the area. A Chamber representative visits each new resident and delivers a packet of information containing area maps, guides and other community information.

- You receive the names and addresses of every packet sent for personalized follow-up.
- You provide packet inserts (i.e. pens, coupons, magnets, etc.)
- Nominal costs apply for program—contact the Chamber for details.

## SPECIAL EVENTS

The Chamber hosts a variety of events designed to promote the area and its members, including:

ANNUAL AWARDS DINNER

COMMUNITY EXPOS

GOLF OUTINGS

STATE OF THE VILLAGE/CITY ADDRESSES

## VISITOR'S CENTER

The Channahon-Minooka & Grundy County Chambers are Grundy County's official 'Tourism Agents' - providing information on the programs and services available to hundreds of visitor's each year. *Don't miss this opportunity to*

*display your company's brochure, business card or other information in our visitor's center.*

**The Chamber provides a multitude of services to our communities, but...**

**OUR #1 PRIORITY IS OUR MEMBERS!**

April 2011  
CHANNAHON MINOOKA Chamber & Chamber of Commerce  
GRUNDY COUNTY  
A Division of Grundy County Chamber of Commerce  
**Courier**

**Community Showcase**  
Over 50 businesses and organizations participated in this year's Channahon Minooka Community Showcase at Minooka Community High School's South Campus on Saturday, March 12<sup>th</sup>. The windy weather kept the crowds at a comfortable level for vendors to engage in conversation about their products and services.  
A variety of organizations entertained the crowds throughout the day while vendors distributed information and demonstrated products. In fact, several vendors have told us that they sold goods or made good contacts with potential clients that day and have seen an increase in business as a result of participating in the Showcase.  
Thanks to Mayor Brennan, Mayor Cook and several Village Trustees and staff who greeted business and residents during the event. Special thanks to our sponsor Ace Soble, to the MCHS staff and to our volunteers who helped with set up, tear down, raffle tickets and everything in between!  
Thanks to our planning committee who did a great job with the event...  
Terri Tatro, All American Storage  
Mari Edmondson, Channahon Minooka Chamber  
Bob Osgood, Exelon Generation  
Mandy McCann, The Private Bank  
and thanks to all who attended the Showcase!

**Shoot for A's in Math & Science**  
Saturday, June 4  
Downer's Grove Sportsmen's Club  
Channahon, IL

**Channahon's not-so-classic Golf Classic**  
Friday, June 17  
Nettle Creek Country Club  
Channahon, IL

**AT&T announced plans to acquire T-Mobile USA**  
Over the past four years, mobile data traffic on AT&T's network increased 8,000 percent. And over the next five years, it is expected that volumes will increase eight to 10 times from where they are today, as customers mobilize everything with tablets, mobile video, mobile computing, the cloud and more.  
As the mobile revolution is poised to see explosive growth, this merger will be very important for Illinois as it will bring additional 4G LTE -- the fastest form of mobile broadband -- to cover much more of Illinois.  
In addition, this acquisition will bring new and faster technologies to small and rural communities in Illinois. Increased mobile broadband availability in small, rural communities largely helps to achieve the FCC's and President's goal to "connect every part of America to the digital age."  
For more information on the acquisition, visit [www.att.com](http://www.att.com)

## People Are Talking



The Chamber provides a multitude of services to our communities, but...  
OUR #1 PRIORITY IS OUR MEMBERS!



## Investment Schedule

**You choose...**the following Tiered Benefit Structure for Businesses, begins with a **Basic Level** and progresses all the way through the **Premier Partner Level**. As the tiers progress, the benefits increase. You choose the benefits that are most important to you and pick the level that best incorporates those benefits.

**Please note...**All benefits are based on a calendar year (January 1—December 31). Chamber benefits that are not included in a selected level are *a la carte*. Additional Benefits & Sponsorships are available—inquire with the Chamber.

<b>Basic Level</b> <span style="float: right;"><b>\$290</b></span> <ul style="list-style-type: none"> <li>•Website Listing with link</li> <li>•Online access to member page</li> <li>•Customer/Client Referrals</li> <li>•Lunch N Learn programs at Member Rate</li> <li>•Gift Certificates Redemption</li> <li>•Membership Decal</li> <li>•Bulk Mail Eligibility</li> <li>•Business materials displayed in all Chamber offices</li> <li>•Listing in annual Community Guide Business Directory (over 5,000 circulated)</li> <li>•Biweekly eNewsletter</li> <li>•Monthly Newsletters</li> <li>•Member Orientation</li> <li>•Events Calendar Postings</li> <li>•Hot Deal Postings</li> <li>•Job Postings</li> <li>•Business Spotlights</li> <li>•Press releases</li> <li>•Ribbon Cutting</li> <li>•Ambassador Eligibility</li> <li>•Invitation to Chamber events</li> <li>•U.S. Chamber Partner</li> <li>• Second location/business can be included for \$120. Limit one additional</li> </ul>	
<b>Basic Plus Level</b> <span style="float: right;"><b>\$400</b></span> <p><i>Receive all Basic Level benefits PLUS:</i></p> <ul style="list-style-type: none"> <li>•1 eBlast</li> <li>•1 Newsletter Insert</li> <li>•1 Free workshop entry</li> <li>•Multiple locations/businesses can be included for \$120 per location/business</li> </ul>	
<b>Bronze Level</b> <span style="float: right;"><b>\$600</b></span> <p><i>Receive all Basic Level benefits PLUS:</i></p> <ul style="list-style-type: none"> <li>•Includes up to 2 total locations</li> <li>•2 eBlasts</li> <li>•1 Newsletter Insert</li> <li>•1 Free Workshop Entry</li> <li>•1 Free Luncheon Sponsorship</li> <li>•Certificate of Origin stamp</li> </ul>	

<b>Premier Partner</b> <span style="float: right;"><b>\$4,200</b></span> <p><i>Receive all Basic Level benefits PLUS:</i></p> <ul style="list-style-type: none"> <li>•Includes multiple locations</li> <li>•Certificate of Origin stamp</li> <li>•ChamberLink sponsorship</li> <li>•2 Gold Level Sponsorships</li> <li>•1 Platinum Level Sponsorship</li> <li>•1 Premiere Level Sponsorship</li> <li>•\$200 Chamber Advertising Credits (can be used toward eBlasts or Newsletter Inserts)</li> </ul>	
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<b>Platinum Level</b> <span style="float: right;"><b>\$3,000</b></span> <p><i>Receive all Basic Level benefits PLUS:</i></p> <ul style="list-style-type: none"> <li>•Includes multiple locations</li> <li>•1 Membership List Included per year</li> <li>•2 eBlasts</li> <li>•2 Newsletter Inserts</li> <li>•ChamberLink sponsorship</li> <li>•Certificate of Origin stamp</li> <li>•2 Gold Level Sponsorships</li> <li>•1 Platinum Level Sponsorship</li> </ul>	
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<b>Gold Level</b> <span style="float: right;"><b>\$1,200</b></span> <p><i>Receive all Basic Level benefits PLUS:</i></p> <ul style="list-style-type: none"> <li>•Includes multiple locations (limit applies)</li> <li>•2 eBlasts</li> <li>•1 Newsletter Insert</li> <li>•ChamberLink sponsorship</li> <li>•Certificate of Origin stamp</li> <li>•1 Gold Level Sponsorship</li> </ul>	
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<b>Silver Level</b> <span style="float: right;"><b>\$900</b></span> <p><i>Receive all Basic Level benefits PLUS:</i></p> <ul style="list-style-type: none"> <li>•Includes up to four locations</li> <li>•2 eBlasts</li> <li>•1 Newsletter Inserts</li> <li>•1 Membership List per year</li> <li>•1 Free Workshop Entry</li> <li>•1 Free Luncheon Sponsorship</li> <li>•Certificate of Origin stamp</li> </ul>	
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### Premier Level Sponsorships

<u>Event/Program</u>	<u>Sponsorship</u>
Annual Dinner	Table Sponsor (includes 4 tickets)
Golf Outing	Event Sponsor
Family Fest	Event Sponsor
Special Event	Event Sponsor

### Platinum Level Sponsorships

<u>Event/Program</u>	<u>Sponsorship</u>
Family Fest	Kid Zone Sponsor
* Golf Outing	Exclusive Hole Sponsor
* Golf Outing	Registration Sponsor
State of City/Village	Food Sponsor
Special Event	Registration Sponsor

### Gold Level Sponsorships

<u>Event/Program</u>	<u>Sponsorship</u>
Golf Outing	Cart Sponsor
Golf Outing	Hole Sponsor
Family Fest	Bag or Program Sponsor
* Luncheon (excludes State of the City/Village Addresses)	Event Sponsor
State of City/Village	Program Sponsor
Special Event	Program Sponsor
Coffee & Company	Host

\*Limitations could apply depending on availability

**Please choose the level that works best for your business and return this sheet with your investment to the Chamber. If you have questions, please contact us at [info@grundychamber.com](mailto:info@grundychamber.com). Thank you!**

## Company Information

Company Name: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Business E-Mail: \_\_\_\_\_

Website: \_\_\_\_\_

Location Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Billing Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Brief Description \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Date business started/opened: \_\_\_\_\_

Are you a veteran, woman or minority owned business? Yes/No.

If so, which one? \_\_\_\_\_

Number of Employees \_\_\_\_\_

Reason for Joining: \_\_\_\_\_

\_\_\_\_\_

Primary Contact: \_\_\_\_\_

Title: \_\_\_\_\_

Phone: \_\_\_\_\_

E-Mail: \_\_\_\_\_

Billing Contact: \_\_\_\_\_

### Tax Deductible Expense

Chamber dues and related expenses are eligible  
as a tax deduction as a business expense.

### Payment Method:

- ☐ **Cash**
- ☐ **Check** (payable to Grundy Chamber) Ck# \_\_\_\_\_
- ☐ **Credit Card** \_\_\_ MC \_\_\_ Visa \_\_\_ Discover Date \_\_\_\_\_

Card # \_\_\_\_\_

Name on Card \_\_\_\_\_

Exp. Date \_\_\_\_\_ Zip Code \_\_\_\_\_

Please return this completed form with payment to:

909 Liberty Street, Morris, IL 60450

Questions? Call us at:

(815) 942-0113

TIER	COST	TOTAL
<input type="checkbox"/> <b>Premiere</b>	\$4,200	
<input type="checkbox"/> <b>Platinum</b>	\$3,000	
<input type="checkbox"/> <b>Gold</b>	\$1,200	
<input type="checkbox"/> <b>Silver</b>	\$900	
<input type="checkbox"/> <b>Bronze</b> (up to 2 locations)	\$600	
<input type="checkbox"/> <b>Basic Plus</b>	\$400	
<input type="checkbox"/> <b>Basic</b>	\$290	
<input type="checkbox"/> Additional Location(s) _____	\$120	
<b>New Member Admin Fee</b>	\$25	\$25
	<b>Total</b>	

### Additional Locations/Businesses (same ownership):

**Name** (if different): \_\_\_\_\_

Location Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Contact Email: \_\_\_\_\_

**Name** (if different): \_\_\_\_\_

Location Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Contact Email: \_\_\_\_\_

**Name** (if different): \_\_\_\_\_

Location Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Contact Email: \_\_\_\_\_

Please listed additional locations on another sheet.

Office Use Only: Date Rec'd \_\_\_\_\_ Ck# \_\_\_\_\_

Total \$ \_\_\_\_\_ Dues \$ \_\_\_\_\_ Fees \$ \_\_\_\_\_

Sponsorship Total \$ \_\_\_\_\_ Program Total \$ \_\_\_\_\_

# Company Information (continued)

## Keywords

Please list three (3) keywords that would help website visitors find your business on our website:  
(Example: Steak, Caterer, Seafood)

#1 \_\_\_\_\_ #2 \_\_\_\_\_ #3 \_\_\_\_\_

You will be able to log into your own Chamber account and add additional keywords for your business, at a later time.

## Categories

Please choose up to two (2) categories below that you would like your business to be listed in on our website:

- |  |  |  |
|--|--|--|
| <input type="checkbox"/> Accountants                         | <input type="checkbox"/> Employment Services & Staffing          | <input type="checkbox"/> Phone Systems                       |
| <input type="checkbox"/> Acupuncture                         | <input type="checkbox"/> Engineering                             | <input type="checkbox"/> Photography                         |
| <input type="checkbox"/> Ag Services                         | <input type="checkbox"/> Equipment Rental                        | <input type="checkbox"/> Plumbing                            |
| <input type="checkbox"/> Apparel                             | <input type="checkbox"/> Fabricator                              | <input type="checkbox"/> Podiatry                            |
| <input type="checkbox"/> Apparel Accessories                 | <input type="checkbox"/> Federal Government                      | <input type="checkbox"/> Political Organizations             |
| <input type="checkbox"/> Appliances & Furniture              | <input type="checkbox"/> Financial Institutions & Funding Groups | <input type="checkbox"/> Pool Services                       |
| <input type="checkbox"/> Architects, Engineers, & Surveyors  | <input type="checkbox"/> Fitness                                 | <input type="checkbox"/> Post Office                         |
| <input type="checkbox"/> Art & Antiques                      | <input type="checkbox"/> Floral                                  | <input type="checkbox"/> Pre-paid Legal Services             |
| <input type="checkbox"/> Assisted Living                     | <input type="checkbox"/> Funeral Services                        | <input type="checkbox"/> Printers-Commercial                 |
| <input type="checkbox"/> Athletic Apparel                    | <input type="checkbox"/> Gifts & Home Decor                      | <input type="checkbox"/> Processing                          |
| <input type="checkbox"/> Attorneys                           | <input type="checkbox"/> Golfing                                 | <input type="checkbox"/> Professional Organization Services  |
| <input type="checkbox"/> Auctioneers                         | <input type="checkbox"/> Grocery                                 | <input type="checkbox"/> Property Maintenance                |
| <input type="checkbox"/> Automobile Services & Supplies      | <input type="checkbox"/> Gutters                                 | <input type="checkbox"/> Radio                               |
| <input type="checkbox"/> Automotive Dealers, Repair & Rental | <input type="checkbox"/> Hardware Supplies                       | <input type="checkbox"/> Real Estate Appraisers & Inspectors |
| <input type="checkbox"/> Bakeries & Sweets                   | <input type="checkbox"/> Hearing Services                        | <input type="checkbox"/> Real Estate Rentals                 |
| <input type="checkbox"/> Banquet Facilities                  | <input type="checkbox"/> Heating & Air Conditioning              | <input type="checkbox"/> Real Estate Support Services        |
| <input type="checkbox"/> Beauty                              | <input type="checkbox"/> Hobbies                                 | <input type="checkbox"/> Realtors                            |
| <input type="checkbox"/> Body Art                            | <input type="checkbox"/> Home Décor                              | <input type="checkbox"/> Recreation                          |
| <input type="checkbox"/> Bowling & Billiards                 | <input type="checkbox"/> Home Improvement                        | <input type="checkbox"/> Recycling                           |
| <input type="checkbox"/> Building Contractors & Supplies     | <input type="checkbox"/> Hospice Care                            | <input type="checkbox"/> Restaurants                         |
| <input type="checkbox"/> Business Services                   | <input type="checkbox"/> Hotel/Motel                             | <input type="checkbox"/> Retirement Communities              |
| <input type="checkbox"/> Camping                             | <input type="checkbox"/> Housing                                 | <input type="checkbox"/> Roofing                             |
| <input type="checkbox"/> Carpeting & Flooring                | <input type="checkbox"/> Identity Theft Services                 | <input type="checkbox"/> Salons                              |
| <input type="checkbox"/> Casino                              | <input type="checkbox"/> In Home Services                        | <input type="checkbox"/> Security Systems                    |
| <input type="checkbox"/> Caterers                            | <input type="checkbox"/> Individuals                             | <input type="checkbox"/> Senior Services                     |
| <input type="checkbox"/> Cell Phone Services                 | <input type="checkbox"/> Industrial Development                  | <input type="checkbox"/> Sewing                              |
| <input type="checkbox"/> Child Care                          | <input type="checkbox"/> Industrial Parks                        | <input type="checkbox"/> Shipping Services                   |
| <input type="checkbox"/> Children's Clothing                 | <input type="checkbox"/> Industrial Supplies & Services          | <input type="checkbox"/> Signs                               |
| <input type="checkbox"/> Chiropractic Services               | <input type="checkbox"/> Insurance Companies                     | <input type="checkbox"/> Skilled Nursing                     |
| <input type="checkbox"/> Churches                            | <input type="checkbox"/> Interior Design                         | <input type="checkbox"/> Sleep Aids                          |
| <input type="checkbox"/> Civic Organizations                 | <input type="checkbox"/> Investment Brokers & Financial Planners | <input type="checkbox"/> Social Service Agency               |
| <input type="checkbox"/> Cleaning Services                   | <input type="checkbox"/> Jewelers                                | <input type="checkbox"/> Sporting Goods & Firearms           |
| <input type="checkbox"/> Coffee & Tea                        | <input type="checkbox"/> Kitchen & Bath Cabinets                 | <input type="checkbox"/> State Government                    |
| <input type="checkbox"/> Collection Agency                   | <input type="checkbox"/> Landscaping                             | <input type="checkbox"/> Storage Rentals                     |
| <input type="checkbox"/> Commercial Real Estate              | <input type="checkbox"/> Lawn Equipment                          | <input type="checkbox"/> Tanning                             |
| <input type="checkbox"/> Commercial Rentals                  | <input type="checkbox"/> Library                                 | <input type="checkbox"/> Telephone & Television Services     |
| <input type="checkbox"/> Computer Services                   | <input type="checkbox"/> Liquor                                  | <input type="checkbox"/> Theatre                             |
| <input type="checkbox"/> Concrete                            | <input type="checkbox"/> Machine Shop                            | <input type="checkbox"/> Title Companies                     |
| <input type="checkbox"/> Conservation                        | <input type="checkbox"/> Marketing & Web Design                  | <input type="checkbox"/> Tourism                             |
| <input type="checkbox"/> Construction Equipment              | <input type="checkbox"/> Massage Therapy                         | <input type="checkbox"/> Trade Associations                  |
| <input type="checkbox"/> Copywriting & Public Relations      | <input type="checkbox"/> Medical Insurance Claims & Services     | <input type="checkbox"/> Transportation                      |
| <input type="checkbox"/> Counseling Services                 | <input type="checkbox"/> Medical Services                        | <input type="checkbox"/> Travel Agencies                     |
| <input type="checkbox"/> Culinary Supplies                   | <input type="checkbox"/> Mobile & Modular Home Sales             | <input type="checkbox"/> Truck Supplies & Trailers           |
| <input type="checkbox"/> Cultural                            | <input type="checkbox"/> Municipalities                          | <input type="checkbox"/> Unions                              |
| <input type="checkbox"/> Custom Embroidery & Engraving       | <input type="checkbox"/> Newspapers                              | <input type="checkbox"/> Utilities                           |
| <input type="checkbox"/> Dance                               | <input type="checkbox"/> Nonprofit                               | <input type="checkbox"/> Vending                             |
| <input type="checkbox"/> Dental Services                     | <input type="checkbox"/> Nutrition                               | <input type="checkbox"/> Veterinary                          |
| <input type="checkbox"/> Discount Department Stores          | <input type="checkbox"/> Office Supplies                         | <input type="checkbox"/> Video/Media Production              |
| <input type="checkbox"/> Dispensary                          | <input type="checkbox"/> Optical Services                        | <input type="checkbox"/> Waste Services                      |
| <input type="checkbox"/> Distribution Center                 | <input type="checkbox"/> Paint Contractors                       | <input type="checkbox"/> Water Services                      |
| <input type="checkbox"/> Dry Cleaning                        | <input type="checkbox"/> Party Supplies                          | <input type="checkbox"/> Wedding Services                    |
| <input type="checkbox"/> Education                           | <input type="checkbox"/> Pest Elimination                        | <input type="checkbox"/> Window Coverings                    |
| <input type="checkbox"/> Electrical                          | <input type="checkbox"/> Pet Care                                | <input type="checkbox"/> Other: _____                        |
| <input type="checkbox"/> Emergency Services                  | <input type="checkbox"/> Pharmacies                              |  |